State of Hawaii County of Hawaii Office of Management Office of Aging

Request for Proposals

HCOA KCCM 0709 Kupuna Care Case Management Services

March 2, 2009

Note: If this RFP was downloaded from the State Procurement Office RFP Website each applicant must provide contact information to the RFP contact person for this RFP to be notified of any changes. For your convenience, you may download the RFP Interest form, complete and e-mail or mail to the RFP contact person. The State shall not be responsible for any missing addenda, attachments or other information regarding the RFP if a proposal is submitted from an incomplete RFP.

March 2, 2009

REQUEST FOR PROPOSALS

KUPUNA CARE CASE MANAGEMENT SERVICES RFP No. HCOA KCCM 0709

The Hawaii County Office of Aging is requesting proposals from qualified applicants to provide Case Management services under the State of Hawaii's Kupuna Care Program, to eligible persons sixty years or older living in the County of Hawaii. The contract term will be from July 1, 2009 through June 30, 2010 and may be extended for up to one (1) 12-month term. Multiple contracts may be awarded under this request for proposals. Please note that Title III of the Older Americans Act, requires that only public or non-profit agencies may provide Case Management services. Applicants for this RFP may also want to submit a proposal to provide case management service under the Access Assistance of the Family Caregiver Support Program currently procured through RFP No. HCOA IIIE 0709 posted in the State Procurement Office website.

Proposals shall be mailed, postmarked by the United States Postal Service on or before April 3, 2009 and received no later than 10 days from the submittal deadline. Hand delivered proposals shall be received no later than 4:30 p.m., Hawaii Standard Time (HST), on April 3, 2009 at the drop-off sites designated on the Proposal Mail-in and Delivery Information Sheet. Proposals postmarked or hand delivered after the submittal deadline shall be considered late and rejected. There are no exceptions to this requirement.

The Hawaii County Office of Aging will conduct an orientation on March 10, 2009 from 1:30 PM to 3:00 PM HST, at the ADRC Training Room, 1055 Kinoole Street, Hilo, Hawaii, 96720-3853. All prospective applicants are encouraged to attend the orientation.

The deadline for submission of written questions is 4:30 p.m., HST, on March 13, 2009. All written questions will receive a written response from the County of Hawaii on or before March 18, 2009.

Inquiries regarding this RFP should be directed to the RFP contact person, Lito M. Asuncion at 1055 Kinoole Street, Suite 101, Hilo, Hawaii 96720, telephone: (808) 961-8600, fax: (808) 961-8603, e-mail: lito.hcoa@hawaiiantel.net.

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PROPOSAL MAIL-IN AND DELIVERY INFORMATION SHEET

NUMBER OF COPIES TO BE SUBMITTED: 1 original, 2 copies

ALL MAIL-INS SHALL BE POSTMARKED BY THE UNITED STATES POSTAL SERVICE (USPS) NO LATER THAN <u>April 3, 2009</u> and received by the state purchasing agency no later than 10 days from the submittal deadline.

All Mail-ins

Hawaii County Office of Aging 1055 Kinoole Street, Suite 101 Hilo, HI 96720-3853

HCOA RFP COORDINATOR

Lito M. Asuncion Phone: (808) 961-8600 Fax: (808) 961-8603

email: lito.hcoa@hawaiiantel.net

ALL HAND DELIVERIES SHALL BE ACCEPTED AT THE FOLLOWING SITES UNTIL **4:30 P.M.**, **Hawaii Standard Time (HST)**, **April 3**, **2009**. Deliveries by private mail services such as FEDEX shall be considered hand deliveries. Hand deliveries shall not be accepted if received after 4:30 p.m., **April 3**, **2009**

Drop-off Sites

East Hawaii:

Hawaii County Office of Aging 1055 Kino'ole Street, Suite 101 Hilo, Hawai i 96720-3853

West Hawaii:

Hawaii County Office of Aging Hanama Place 75-5706 Kuakini Hwy, Suite 106 Kailua-Kona, Hawai'i 96740

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RFP # HCOA KCCM 0709 Kupuna Care Case Management Services
Section 1
Administrative Overview

Section 1 Administrative Overview

Applicants are encouraged to read each section of the RFP thoroughly. While sections such as the administrative overview may appear similar among RFPs, state purchasing agencies may add additional information as applicable. It is the responsibility of the applicant to understand the requirements of *each* RFP.

I. Procurement Timetable

Note that the procurement timetable represents the County's best estimated schedule. Contract start dates may be subject to the issuance of a notice to proceed.

<u>Activity</u>	Scheduled Date
Public notice announcing Request for Proposals (RFP)	2/19/09
Distribution of RFP	3/2-3/31/09
RFP orientation session	3/10/09
Closing date for submission of written questions for written responses	3/13/09
State purchasing agency's response to applicants' written questions	3/18/09
Discussions with applicant prior to proposal submittal deadline (optional)	3/18-4/2/09
Proposal submittal deadline	4/3/09
Discussions with applicant after proposal submittal deadline (optional)	4/4-4/8/09
Final revised proposals (optional)	4/9/09
Proposal evaluation period	4/10-4/21/09
Provider selection	4/22/09
Notice of statement of findings and decision	4/23/09
Contract start date	7/1/09

II. Website Reference

The State Procurement Office (SPO) website is http://hawaii.gov/spo/

	For	Click
1	Procurement of Health and Human	"Health and Human Services, Chapter 103F, HRS"
	Services	
2	RFP website	"Health and Human Services, Ch. 103F" and
		"The RFP Website" (located under Quicklinks)
3	Hawaii Administrative Rules	"Statutes and Rules" and
	(HAR) for Procurement of Health	"Procurement of Health and Human Services"
	and Human Services	
4	Forms	"Health and Human Services, Ch. 103F" and
		"For Private Providers" and "Forms"
5	Cost Principles	"Health and Human Services, Ch. 103F" and
		"For Private Providers" and "Cost Principles"
6	Standard Contract -General	"Health and Human Services, Ch. 103F"
	Conditions	"For Private Providers" and "Contract Template – General
		Conditions"
7	Protest Forms/Procedures	"Health and Human Services, Ch. 103F" and
		"For Private Providers" and "Protests"

Non-SPO websites

(Please note: website addresses may change from time to time. If a link is not active, try the State of Hawaii website at http://hawaii.gov)

	For	Go to
8	Tax Clearance Forms (Department	http://hawaii.gov/tax/
	of Taxation Website)	click "Forms"
9	Wages and Labor Law	http://capitol.hawaii.gov/
	Compliance, Section 103-055,	click "Bill Status and Documents" and "Browse the HRS
	HRS, (Hawaii State Legislature	Sections."
	website)	
10	Department of Commerce and	http://hawaii.gov/dcca
	Consumer Affairs, Business	click "Business Registration"
	Registration	
11	Campaign Spending Commission	http://hawaii.gov/campaign

III. Authority

This RFP is issued under the provisions of the Hawaii Revised Statutes (HRS) Chapter 103F and its administrative rules. All prospective applicants are charged with presumptive knowledge of all requirements of the cited authorities. Submission of a valid executed proposal by any prospective applicant shall constitute admission of such knowledge on the part of such prospective applicant.

IV. RFP Organization

This RFP is organized into five sections:

Section 1, Administrative Overview: Provides applicants with an overview of the procurement process.

Section 2, Service Specifications: Provides applicants with a general description of the tasks to be performed, delineates provider responsibilities, and defines deliverables (as applicable).

Section 3, Proposal Application Instructions: Describes the required format and content for the proposal application.

Section 4, Proposal Evaluation: Describes how proposals will be evaluated by the state purchasing agency.

Section 5, Attachments: Provides applicants with information and forms necessary to complete the application.

V. Contracting Office

The Contracting Office is responsible for overseeing the contract(s) resulting from this RFP, including system operations, fiscal agent operations, and monitoring and assessing provider performance. The Contracting Office is:

Hawaii County Office of Aging 1055 Kinoole Street, Suite 101 Hilo, HI 96720-3853

VI. Orientation

An orientation for applicants in reference to the request for proposals will be held as follows:

Date: March 10, 2009 Time: 1:30 P.M.
Location: 1055 Kinoole St. Hilo, HI – ADRC Training Room

Applicants are encouraged to submit written questions prior to the orientation. Impromptu questions will be permitted at the orientation and spontaneous answers provided at the state purchasing agency's discretion. However, answers provided at the orientation are only intended as general direction and may not represent the state purchasing agency's position. Formal official responses will be provided in writing. To ensure a written response, any oral questions should be submitted in writing following the close of the

orientation, but no later than the submittal deadline for written questions indicated in the paragraph VII. Submission of Questions.

VII. Submission of Questions

Applicants may submit questions to the RFP Contact Person identified in Section 2 of this RFP. All written questions will receive a written response from the county purchasing agency.

Deadline for submission of written questions:

Date: March 13, 2009 Time: 4:30 P.M. HST

State agency responses to applicant written questions will be provided by:

Date: March 16-18, 2009

VIII. Submission of Proposals

- A. **Forms/Formats** Forms, with the exception of program specific requirements, may be found on the State Procurement Office website referred to in II. Website Reference. Refer to the Proposal Application Checklist for the location of program specific forms.
 - 1. **Proposal Application Identification (Form SPO-H-200)**. Provides applicant proposal identification.
 - 2. **Proposal Application Checklist**. Provides applicants with information on where to obtain the required forms; information on program specific requirements; which forms are required and the order in which all components should be assembled and submitted to the state purchasing agency.
 - 3. **Table of Contents**. A sample table of contents for proposals is located in Section 5, Attachments. This is a sample and meant as a guide. The table of contents may vary depending on the RFP.
 - 4. **Proposal Application (Form SPO-H-200A)**. Applicant shall submit comprehensive narratives that address all of the proposal requirements contained in Section 3 of this RFP, including a cost proposal/budget if required.
- B. **Program Specific Requirements**. Program specific requirements are included in Sections 2, Service Specifications and Section 3, Proposal Application Instructions, as applicable. If required, Federal and/or State

- certifications are listed on the Proposal Application Checklist located in Section 5.
- C. Multiple or Alternate Proposals. Multiple or alternate proposals shall not be accepted unless specifically provided for in Section 2 of this RFP. In the event alternate proposals are not accepted and an applicant submits alternate proposals, but clearly indicates a primary proposal, it shall be considered for award as though it were the only proposal submitted by the applicant.
- D. **Tax Clearance**. Pursuant to HRS Section 103-53, as a prerequisite to entering into contracts of \$25,000 or more, providers shall be required to submit a tax clearance certificate issued by the Hawaii State Department of Taxation (DOTAX) and the Internal Revenue Service (IRS). The certificate shall have an original green certified copy stamp and shall be valid for six (6) months from the most recent approval stamp date on the certificate. Tax clearance applications may be obtained from the Department of Taxation.website. (Refer to this section's part II. Website Reference.)
- E. **Wages and Labor Law Compliance**. If applicable, by submitting a proposal, the applicant certifies that the applicant is in compliance with HRS Section 103-55, Wages, hours, and working conditions of employees of contractors performing services. Refer to HRS Section 103-55, at the Hawaii State Legislature website. (See part II, Website Reference.)
 - Compliance with all Applicable State Business and Employment Laws. All providers shall comply with all laws governing entities doing business in the State. Prior to contracting, owners of all forms of business doing business in the state except sole proprietorships, charitable organizations unincorporated associations and foreign insurance companies be registered and in good standing with the Department of Commerce and Consumer Affairs (DCCA), Business Registration Division. Foreign insurance companies must register with DCCA, Insurance Division. More information is on the DCCA website. (See part II, Website Reference.)
- F. Hawaii Compliance Express (HCE). Providers may register with HCE for online proof of DOTAX and IRS tax clearance Department of Labor and Industrial Relations (DLIR) labor law compliance, and DCCA good standing compliance. There is a nominal annual fee for the service. The "Certificate of Vendor Compliance" issued online through HCE provides the registered provider's current compliance status as of the issuance date, and is accepted for both contracting and final payment purposes.

Refer to this section's part II. Website Reference for HCE's website address.

- G. Campaign Contributions by State and County Contractors.

 Providers are hereby notified of the applicability of HRS Section 11-205.5, which states that campaign contributions are prohibited from specified State or county government contractors during the term of the contract if the contractors are paid with funds appropriated by a legislative body. For more information, FAQs are available at the Campaign Spending Commission webpage. (See part II, Website Reference.)
- H. Confidential Information. If an applicant believes any portion of a proposal contains information that should be withheld as confidential, the applicant shall request in writing nondisclosure of designated proprietary data to be confidential and provide justification to support confidentiality. Such data shall accompany the proposal, be clearly marked, and shall be readily separable from the proposal to facilitate eventual public inspection of the non-confidential sections of the proposal.

Note that price is not considered confidential and will not be withheld.

- I. Confidentiality of Personal Information. Act 10 relating to personal information was enacted in the 2008 special legislative session. As a result, the Attorney General's General Conditions of Form AG Form 103F, Confidentiality of Personal Information, has been amended to include Section 8 regarding protection of the use and disclosure of personal information administered by the agencies and given to third parties.
- J. **Proposal Submittal**. All mail-ins shall be postmarked by the United States Postal System (USPS) and received by the State purchasing agency no later than the submittal deadline indicated on the attached Proposal Mail-in and Delivery Information Sheet. All hand deliveries shall be received by the State purchasing agency by the date and time designated on the Proposal Mail-In and Delivery Information Sheet. Proposals shall be rejected when:
 - Postmarked after the designated date; or
 - Postmarked by the designated date but not received within 10 days from the submittal deadline; or
 - If hand delivered, received after the designated date and time.

The number of copies required is located on the Proposal Mail-In and Delivery Information Sheet. Deliveries by private mail services such as FEDEX shall be considered hand deliveries and shall be rejected if received after the submittal deadline. Dated USPS shipping labels are not considered postmarks. Proposals submitted by fax, e-mail, diskettes or any electronic means is not allowed and will be rejected.

IX. Discussions with Applicants

- **A. Prior to Submittal Deadline.** Discussions may be conducted with potential applicants to promote understanding of the purchasing agency's requirements.
- **B.** After Proposal Submittal Deadline Discussions may be conducted with applicants whose proposals are determined to be reasonably susceptible of being selected for award, but proposals may be accepted without discussions, in accordance HAR Section 3-143-403.

X. Opening of Proposals

Upon receipt of a proposal by a state purchasing agency at a designated location, proposals, modifications to proposals, and withdrawals of proposals shall be date-stamped, and when possible, time-stamped. All documents so received shall be held in a secure place by the state purchasing agency and not examined for evaluation purposes until the submittal deadline.

Procurement files shall be open to public inspection after a contract has been awarded and executed by all parties.

XI. Additional Materials and Documentation

Upon request from the state purchasing agency, each applicant shall submit any additional materials and documentation reasonably required by the state purchasing agency in its evaluation of the proposals.

XII. RFP Amendments

The State reserves the right to amend this RFP at any time prior to the closing date for the final revised proposals.

XIII. Final Revised Proposals

If requested, final revised proposals shall be submitted in the manner, and by the date and time specified by the state purchasing agency. If a final revised proposal is not submitted, the previous submittal shall be construed as the applicant's best and final offer/proposal. *The applicant shall submit only the section(s) of the proposal that are amended, along with the Proposal Application Identification Form (SPO-H-200)*. After final revised proposals are received, final evaluations will be conducted for an award.

XIV. Cancellation of Request for Proposal

The RFP may be canceled and any or all proposals may be rejected in whole or in part, when it is determined to be in the best interests of the State.

XV. Costs for Proposal Preparation

Any costs incurred by applicants in preparing or submitting a proposal are the applicants' sole responsibility.

XVI. Provider Participation in Planning

Provider participation in a county purchasing agency's efforts to plan for or to purchase health and human services prior to the county purchasing agency's release of a RFP, including the sharing of information on community needs, best practices, and providers' resources, shall not disqualify providers from submitting proposals if conducted in accordance with HAR Sections 3-142-202 and 3-142-203.

XVII. Rejection of Proposals

The State reserves the right to consider as acceptable only those proposals submitted in accordance with all requirements set forth in this RFP and which demonstrate an understanding of the problems involved and comply with the service specifications. Any proposal offering any other set of terms and conditions contradictory to those included in this RFP may be rejected without further notice.

A proposal may be automatically rejected for any one or more of the following reasons:

- (1) Rejection for failure to cooperate or deal in good faith. (HAR Section 3-141-201)
- (2) Rejection for inadequate accounting system. (HAR Section 3-141-202)
- (3) Late proposals (HAR Section 3-143-603)
- (4) Inadequate response to request for proposals (HAR Section 3-143-609)
- (5) Proposal not responsive (HAR Section 3-143-610(a)(1))
- (6) Applicant not responsible (HAR Section 3-143-610(a)(2))

XVIII. Notice of Award

A statement of findings and decision shall be provided to all applicants by mail upon completion of the evaluation of competitive purchase of service proposals.

Any agreement arising out of this solicitation is subject to the approval of the Hawaii County Corporation Counsel as to form, and to all further approvals, including the approval of the Mayor, required by statute, regulation, rule, order or other directive.

No work is to be undertaken by the awardee prior to the contract commencement date. The County of Hawaii is not liable for any costs incurred prior to the official starting date.

XIX. Protests

Any applicant may file a protest against the awarding of the contract. The Notice of Protest form, SPO-H-801, is available on the SPO website. (See paragraph II, Website Reference.) Only the following matters may be protested:

- (1) A county purchasing agency's failure to follow procedures established by Chapter 103F of the Hawaii Revised Statutes;
- (2) A county purchasing agency's failure to follow any rule established by Chapter 103F of the Hawaii Revised Statutes; and
- (3) A county purchasing agency's failure to follow any procedure, requirement, or evaluation criterion in a request for proposals issued by the state purchasing agency.

The Notice of Protest shall be postmarked by USPS or hand delivered to 1) the head of the state purchasing agency conducting the protested procurement and 2) the procurement officer who is conducting the procurement (as indicated below) within five working days of the postmark of the Notice of Findings and Decision sent to the protestor. Delivery services other than USPS shall be considered hand deliveries and considered submitted on the date of actual receipt by the state purchasing agency.

Head of State Purchasing Agency	Procurement Officer
Name: Nancy Crawford	Name: Lito M. Asuncion
Title: Director of Finance	Title: Program Planner – Office of Aging
Mailing Address: 25 Aupuni Street	Mailing Address: 1055 Kinoole St. Ste 101
Hilo, HI 96720	Hilo, HI 96720-3853
Business Address: 891 Ululani Street	Business Address: 1055 Kinoole St. Ste 101

Hilo, HI 96720	Hilo, HI 96720-3853
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XX. Availability of Funds

The award of a contract and any allowed renewal or extension thereof, is subject to allotments made by the Director of Finance, County of Hawaii, pursuant to HRS Chapter 37, and subject to the availability of State and/or Federal funds.

XXI. General and Special Conditions of Contract

The general conditions that will be imposed contractually are on the SPO website. (See paragraph II, Website Reference). Special conditions may also be imposed contractually by the county purchasing agency, as deemed necessary.

XXII. Cost Principles

In order to promote uniform purchasing practices among state purchasing agencies procuring health and human services under HRS Chapter 103F, state purchasing agencies will utilize standard cost principles outlined in Form SPO-H-201, which is available on the SPO website (see paragraph II, Website Reference). Nothing in this section shall be construed to create an exemption from any cost principle arising under federal law.

RFP # HCOA KCCM 0709 Kupuna Care Case Management Services	
Section 2	
Service Specifications	

Section 2 Service Specifications

I. Introduction

A. Overview, purpose or need

The mission of the Hawai'i County Office of Aging is to establish a comprehensive and coordinated system of services in Hawai'i County which enables older people to live independently and with dignity. The Hawai'i County Office of Aging desires to obtain proposals for providing services to older individuals (60 years of age or over) living in the County of Hawai'i. Services will be provided under the State of Hawai'i Kupuna Care Program administered by the Hawai'i County Office of Aging (HCOA). The Kupuna Care Program is a state-sponsored program designed to meet the long term care needs of older adults unable to live at home without adequate help to perform their activities of daily living (ADLs) and instrumental activities of daily living (IADLs). The service included in this Request for Proposals is Case Management.

B. Planning activities conducted in preparation for this RFP

HCOA conducted the following planning activities in preparation for this RFP: gathered information from the Executive Office on Aging and Title III of the Older Americans Act on funding terms and conditions; consulted views of service recipients on conditions affecting achievement of desired goals; consulted views of provider organizations requested on how to improve service specifications; gathered information from monitoring and other reports for current contracts; reviewed other data (socio-economic and health trends, waiting lists for services, client satisfaction surveys, etc.); and issued a request for information (RFI) for current and prospective providers and the general public

C. Description of the goals of the service

The goal of the Kupuna Care Program is that Hawai'i's na Kupuna will have access to affordable and quality home-and-community-based services that are client-centered and family-supportive allowing them to live with independence and dignity. This includes assistance either in the form of access or care coordination in circumstances where the older person is experiencing diminished functioning capacities, personal conditions or other characteristics which require the provision of services by formal service providers or family caregivers. Activities of Case Management include such practices as assessing needs, developing care plans, authorizing and

coordinating services among providers, and providing follow-up and reassessment, as required.

D. Description of the target population to be served

Targeted recipients of Kupuna Care program services must be U. S. citizens or legal residents; be 60 years of age or older; not be covered by other comparable government or private home and community based services; not be residing in an institution, such as ICF, SNF, ARCH, hospital, foster family home; and must have limitations in two or more activities of daily living (ADL) or instrumental activities of daily living (IADL), or be diagnosed with a cognitive impairment. Clients determined to be at high risk will receive priority for service. Additionally, Kupuna Care funding follows the targeting requirements of the Older Americans Act which includes those older individuals 60 years old and over with the greatest social and economic needs with an emphasis on low-income and minority elders. Successful applicants are required to provide increased outreach and access to elders with limited English speaking proficiency, minority, Native American, and rural elders as an integral part of their plan.

E. Geographic coverage of service

The geographic coverage for this RFP encompasses the County of Hawai'i. The Hawai'i County Office of Aging encourages that Kupuna Care services is made available in all districts of the County of Hawai'i. However, an applicant may submit its proposal to serve all or only particular districts of the Hawai 'i County, depending on the service providers' capacity. The applicant must specify which area(s) it is able to serve. It must also demonstrate in its narrative that it can provide the required service(s) in all of the districts for which it is submitting an application.

F. Probable funding amounts, source, and period of availability

The estimated funding for Kupuna Care Case Management services may be up to \$319,928. Funding for Kupuna Care Case Management services is appropriated by State of Hawai'i legislature through the Executive Office on Aging.

The final, specific allocation of funds for these Kupuna Care services will be determined by the HCOA after all applications have been evaluated and rated. Funds for the Kupuna Care Case Management Program will be available from July 1, 2009 through June 30, 2010, which may be extended for up to one (1) 12-month term.

The HCOA contract for all Kupuna Care Program services is subject to the availability of State general funds. In addition to the availability of State general funds, funding for services will be subject to the availability of and

need for the service, and the satisfactory evaluation of the provider's performance. The HCOA, reserves the right to reallocate all or part of the initial award to an agency, if there is a pattern of service underutilization, if there is a wait list for service, and/or if an agency is not able to carry out the provision of services by the end of the fiscal period.

II. General Requirements

A. Specific qualifications or requirements, including but not limited to licensure or accreditation

1. Qualifications and Requirements

- a. The Applicant shall have license(s) and/or certificate(s), as applicable, in accordance with federal, State and county regulations and shall include copies of current applicable license(s) and certificate(s) with the proposal.
- b. The applicant must have operated a business of similar scope and magnitude as required by the RFP for at least one year.
- c. The applicant is expected to provide adequate information on how the minimum specifications and standards described in Section 2, III. Scope of Work will be met.
- d. The Applicant shall comply with the Cost Principles of Chapter 103F, HRS, as set forth in the SPO 103F Manual (document SPO-H-201). The HCOA reserves the right to disapprove any cost item(s) it deems not necessary to carry out the RFP's scope of services.
- e. Additional unallowable costs identified by the HCOA for this RFP (unless Applicant provides compelling justification) include:
 - a) Out-of-state travel,
 - b) Neighbor island travel,
 - c) Equipment not used by the client, and
 - d) Motor vehicles.
- c. The applicant is responsible for providing the necessary staff, equipment, vehicles and facilities that will be required in the carrying out of the scope of service delineated in the RFP. The applicant shall include in its application an assurance that such resources shall be provided throughout the contract period.
- d. The applicant must follow all fiscal and program instructions issued by the HCOA throughout the contract period
- e. All publications or press releases should include the statement: "This program has been made possible in part by funding from the KUPUNA CARE PROGRAM, STATE OF HAWAI'I, and the OLDER AMERICANS ACT as awarded by the Hawai 'i County Office of Aging."

B. Secondary purchaser participation

(Refer to HAR Section 3-143-608)

<u>After-the-fact secondary purchases</u> will be allowed.

Planned secondary purchases None.		
Multiple or alternate proposals (Refer to HAR Section 3-143-605)		
☐ Allowed ☐ Unallowed		
Single or multiple contracts to be awarded (Refer to HAR Section 3-143-206)		
☐ Single ☐ Multiple ☐ Single & Multiple		
Criteria for multiple awards:		
A Single award may be made for a proposal that demonstrates the ability to provide the required expertise, resources and infrastructure to deliver Case Management services to the target population in all geographic areas covered by this RFP.		
Multiple awards may be awarded if geographical and other constraints prevent a service delivery plan from one provider.		
A multiple contract may also be awarded if the county purchasing agency determines that it is in the best interest of the county for a number of providers to provide the service in this RFP considering the need, target population and geographic service area.		
Single or multi-term contracts to be awarded (Refer to HAR Section 3-149-302)		
⊠ Single term (2 years or less) ☐ Multi-term (more than 2 years)		
Contract terms:		
Initial Term of Contract: 1 year July 1, 2009 to June 30, 2010 Length of extension: 12 months Number of possible extension: 1 Condition of Extension: Must be in writing, and must be executed prior to expiration of current contract. Maximum Length of Contract: 2 years The initial period shall commence on the contract start date or Notice to Proceed, whichever is later.		

F. RFP contact person

The individual listed below is the sole point of contact from the date of release of this RFP until the selection of the successful provider(s). Written questions should be submitted to the RFP contact person and received by the day and time specified in Section 1, paragraph I (Procurement Timetable) of this RFP.

Lito M. Asuncion 1055 Kinoole St. Suite 101 Hilo, Hawaii 96720-3853 Phone: (808) 961-8600

Email: lito.hcoa@hawaiiantel.net

III. Scope of Work

A. Service Activities

(Minimum and/or mandatory tasks and responsibilities)

- 1. Screening and identifying older persons 60 and older who are appropriate for Kupuna Care Case Management services.
- 2. Completing intake procedures on eligible individuals which include completing the Kupuna Care Intake Form and the Nutritional Health Risk Assessment.
- 3. Conducting a comprehensive health assessment of the client and caregiver situation and environment within HCOA FasTRAK timeframe requirements.
- 4. Working with the client, family, caregiver, physician, and/or others to concur on case description, needs, and goals.
- 5. Developing a care plan which reflects the client's comprehensive assessment as agreed upon by the client, family, caregiver, and others, as applicable.
- 6. Implementing the care plan which may include: providing Information and Assistance, coordinating existing services or ordering Provider services, monitoring service delivery, reconciling service orders to service payment, and monitoring the status of the client and caregiver. Ordering Provider services must be authorized by HCOA and must follow FasTRAK procedural requirements.
- 7. Selection of Provider (if more than one provider available for that service) must follow written criteria approved by HCOA.
- 8. Evaluation of care plan implementation and associated outcomes, objectives, and measures.
- 9. Reassessing the case on a regular basis or as necessary.
- 10. Closing the case according to the procedures for termination. Conduct a termination survey provided by HCOA.
- 11. Proposed service objectives and outcome measures must minimally meet stated objectives and outcomes in the current Hawai'i County

Area Plan on Aging for the period October 1, 2007 through September 30, 2011.

B. Management Requirements (Minimum and/or mandatory requirements)

1. Personnel

- a. Personnel performing the intake assessment should have good relational and interpersonal communication skills, possess a bachelor's degree, or three years of relevant field experience. Knowledge of community resources is recommended.
- b. Personnel performing the Comprehensive Assessment should have a bachelor's degree in a human services area, gerontology, or other related field; at least one year of work experience in a service capacity; and an ability to perform screening, assessments, care planning, documentation, interviews, monitoring, referrals, and reassessments. Knowledge of health services and community resources is recommended.
- c. All personnel staff must be trained, screened and deemed competent by the applicant to provide the service as described in the job description.
- d. All personnel staff, and volunteer workers if applicable, must be of good character and integrity.
- e. The Applicant shall have a qualified Director to assume responsibility for:
 - 1) overall management of the Case Management Program including service delivery and evaluation;
 - meeting all Kupuna Care Case Management Program requirements and all other reporting requirements of the program;
 - 3) ensuring that minimum Case Management standards are met;
 - 4) assuring that adequate and qualified staff and volunteers are available to fulfill all of their individual responsibilities to the program
- f. Supervisors must be available for consultation during the hours of operation.
- g. All personnel staff, and volunteer workers if applicable, must be qualified to work with functionally and cognitively impaired older persons, either through training or experience, and as described in the job description.
- h. All personnel staff, and volunteer workers if applicable, must be culturally sensitive to the ethnic groups represented in the client population.
- i. The applicant shall provide an organizational chart and describe its approach and rationale for the structure, functions, and staffing of

- proposed organization for the overall service activities and tasks. The chart shall be attached and identified in the proposal.
- j. The applicant must provide all personnel staff, and volunteer workers if applicable, an agency/provider Identification Card or badge. The card or badge shall include the name of the agency, the staff/volunteer's name and date, and photograph. The staff/volunteer must display the identification piece when working with the clients.

2. Administrative

- a. The Applicant must have procedures to accept, register, and provide follow-up assistance to eligible clients. The Applicant shall have a thorough understanding of the various levels of federal, state, and county laws, rules, policies, and procedures relevant to this service.
- b. The Applicant must have a procedure to receive authorization from the Hawai'i County Office of Aging.
- c. The Applicant must maintain a record of the number of service hours; the client's name, birth date, and Social Security number (or unique identifier number) for each client served and authorized by the Hawai'i County Office of Aging.
- d. The Applicant shall deliver the stated service in a timely fashion. The Applicant in its Proposal shall explain the timeliness in service delivery (i.e. number of days it normally takes from the request to the delivery of service), and what steps the Applicant will take if the service cannot be delivered within a specified number of days.
- e. The applicant shall provide its capacity to keep financial and program records specific to this contract.
- f. The applicant shall include information on its procedures of handling project income derived from participants' voluntary contributions.
- g. The applicant shall deliver the stated service in a timely fashion. The applicant in its proposal shall explain the timeliness in service delivery (i.e. number of days it normally takes from the request to the delivery of service), and what steps the applicant will take if the service cannot be delivered within a specified number of days.
- h. The Applicant must maintain a list of clients waiting for Case Management service and a list of related unmet needs identified by the client. The count and reasons for clients remaining on the waitlist are to be submitted monthly, and plans and timeline for reducing the wait list numbers are to be identified.
- i. The applicant must have a written policy and procedures to obtain client's written consent to transmit client information and service utilization data from the selected applicant to the Hawaii County Office of Aging.

- j. The applicant must have a written policy and procedures to inform clients that they may be asked to participate in research studies to measures the effectiveness and quality of the service they have received and to explore possible services the State and County may offer.
- k. Applicants for case management service shall disclose any conflict or potential conflict of interest if the applicant plans to provide direct services. A "conflict of interest" situation may be defined as, but not limited to, "Referring clients to a direct service entity or agency where the applicant has ownership or financial interest."
- If such conflict of interest does exist, the applicant must describe the method, procedures, and/or measures showing how the potential or existing relationship will not unduly influence the selection or recommended services for care indicated under access assistance/case management. If the applicant, in its proposals, does not address how it will prevent any conflict of interest situations, HCOA reserves the right to reject the application.
- m. If a contract has been granted to the applicant and there is evidence that preference is being given to the related entity, HCOA reserves the right to cancel the contract.

3. Quality assurance and evaluation specifications

The applicant must describe its methods to assure the HCOA that the client's service is appropriate and responsive to the needs of the client. The applicant must include the tools intended for use in planning, evaluating and improving the results of this service. The applicant shall describe its quality assurance and evaluation plans for the proposed services, including methodology.

Include plans for evaluation of the program that measure achievement in reaching the quantitative and qualitative objectives. A copy of the client satisfaction survey should also be included with this proposal if a survey instrument is to be used.

4. Output and performance/outcome measurements

Performance Outputs:

Service Unit = 1 hour Number of Service Units to be provided = 7,632 units Number of Unduplicated Participants to be served = 360

Outcome Measures:

- a. The % of Kupuna Care clients who receive home and community-based services through the KC program that remains in their homes for at least three months.
- b. The % of Kupuna Care clients surveyed that report their care needs are being met by the program.

5. Experience

The Applicant shall demonstrate that it has the necessary skills, abilities, knowledge of and experience relating to the delivery of the proposed services. The Applicant shall also provide a listing of verifiable experience with projects or contracts for the most recent five years that are pertinent to the proposed services. The applicant must have operated a business of similar scope and magnitude as required by the RFP for at least one year.

6. Coordination of services

The Applicant shall demonstrate the capability to coordinate services with other agencies and resources in the community. The Kupuna Care Program will enhance coordination of existing resources, programs, and services for elders at risk of institutionalization. The implementation of the State's long term care policies, programs, and services requires the collaboration and coordination of a number of State, County, and Federal departments and agencies, the private sector, and the community of consumers. Providing services to the elderly is a multifaceted phenomenon that demands multidisciplinary attention. Program service providers must participate in the Interdisciplinary Team (IDT) Case Management Coordination Program coordinated by the Department of Health Public Health Nursing. Four IDT meetings are held monthly at various locations around the island.

7. Reporting requirements for program and fiscal data

The applicant is required to have and maintain information technology hardware and software that enables the applicant to collect client and service utilization data in order to meet HCOA's data collection and reporting requirements.

Successful applicants to provide case management service shall be required to learn and use HCOA's Social Management and Assistance System (SAMS) software for data collection, client tracking and reporting purposes.

The applicant shall have the ability to transfer and receive all required information via the Internet to the Hawai'i Office of Aging. If the Applicant does not have Internet access and adequate hardware or software to maintain required databases and reporting programs, it shall explain in its application a viable plan for acquiring such capabilities.

The applicant is responsible for maintaining complete and current fiscal data and reports pertaining to the service(s) provided. Successful applicants of case management services will be reimbursed for authorized services delivered. The required fiscal data and reports, such as the request for reimbursement/invoices, shall be submitted as specified by the Hawaii County Office of Aging. Data reports must accompany the invoice for payment and must be submitted as specified in the contractual agreement. Failure to collect and submit required data and reports in a timely manner might result in a delay or withholding of payment.

Program reports will include the collection of data, such as client registration, client tracking, service delivery, and wait list information. The frequency of these reports may be monthly, quarterly, year-end, and final reports. Summary reports and analyses including outcome and output data, and accomplishments and challenges shall be submitted to HCOA by due dates specified by the Hawaii County Office of Aging.

Prospective service providers are responsible for maintaining accurate, verifiable and current fiscal data and reports pertaining to the service(s) provided. Invoices and requests for payments must be submitted to respective Case Management agency assigned to the client by the 5th day of the month following provision of services. All requests for payment/invoices will be reviewed and verified by respective Case Managers before routing to HCOA for payment authorization. Failure to collect and submit required data, reports, and requests for reimbursement/invoices in a timely manner could result in delay, or withholding of payment.

A year end narrative report summarizing the progress of the service for each fiscal year, and including a discussion on the effectiveness of this service to meet the needs of the clients served and its impact on the outcomes of this service is required from the successful applicant. This report is due to HCOA by the 30th day after expiration of contract.

Prompt submission of required reports is expected from the successful applicant. At a minimum, the successful applicant shall follow the report due dates below:

Monthly Invoice/Progress Report Qrtly KC Service Needs Tracking Report Provider Reports: Expenditures and Svcs. Annual Narrative Report Annual Inventory Report 7th day after end report month 20th day after report quarter 20th day after report quarter 30th day after end of contract 30th day after end of contract

C. Facilities/Vehicles

The applicant shall provide a description of its facilities, equipment, and vehicles, if applicable and demonstrate its adequacy in relation to the proposed services. If facilities/equipment/vehicles are not presently available, describe plans to secure facilities/equipment/vehicles.

The applicant shall describe how the facilities and the vehicles meet ADA requirements, as applicable and special equipment that may be required for the services.

IV. COMPENSATION AND METHOD OF PAYMENT

Award for this service shall be <u>Unit Rate</u> of service. The applicant may propose a realistic performance output levels based on the funding available and taking into account the service outputs in Section III B.4 of this RFP. Initial or advance payment shall not be made to successful applicant. Monthly payments shall be made upon receipt of monthly invoice and progress report.

RFP # HCOA KCCM 0709 Kupuna Care Case Management Services				
Section 3				
Proposal Application Instructions				

Section 3 **Proposal Application Instructions**

General instructions for completing applications:

- Proposal Applications shall be submitted to the state purchasing agency using the prescribed format outlined in this section.
- The numerical outline for the application, the titles/subtitles, and the applicant organization and RFP identification information on the top right hand corner of each page should be retained. The instructions for each section however may be omitted.
- Page numbering of the Proposal Application should be consecutive, beginning with page one and continuing through for each section. See sample table of contents in Section 5.
- Proposals may be submitted in a three ring binder (Optional).
- Tabbing of sections (Recommended).
- Applicants must also include a Table of Contents with the Proposal Application. A sample format is reflected in Section 5, Attachment B of this RFP.
- A written response is required for **each** item unless indicated otherwise. Failure to answer any of the items will impact upon an applicant's score.
- Applicants are **strongly** encouraged to review evaluation criteria in Section 4, Proposal Evaluation when completing the proposal.
- This form (SPO-H-200A) is available on the SPO website (see Section 1, paragraph II, Website Reference). However, the form will not include items specific to each RFP. If using the website form, the applicant must include all items listed in this section.

The Proposal Application comprises the following sections:

- Proposal Application Identification Form
- Table of Contents
- Program Overview
- Experience and Capability
- Project Organization and Staffing
- Service Delivery
- Financial
- Other

I. Program Overview

Applicant shall give a brief overview to orient evaluators as to the program/services being offered.

II. Experience and Capability

Necessary Skills

The applicant shall demonstrate that it has the necessary skills, abilities, and knowledge relating to the delivery of the proposed services.

Experience

The applicant shall provide a description of verifiable projects/contracts pertinent to the proposed services.

The applicant shall include contact information (name, address, e-mail/phone) of listed experiences. HCOA reserves the right to contact references to verify experiences.

• Quality Assurance and Evaluation

The applicant shall describe its own plans for quality assurance and evaluation for the proposed services, including methodology.

Coordination of Services

The applicant shall demonstrate its capability to coordinate services with other agencies and resources in the community.

• Facilities/Equipment

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the proposed services. If facilities are not presently available, describe plans to secure facilities. Also describe how the facilities meet ADA requirements, as applicable and special equipment that may be required for the services.

Each applicant must address its capability to meet data collection and reporting requirements as described in the Service Specification Section of the RFP.

K. Project Organization and Staffing

Staffing

Proposed Staffing

The applicant shall describe the proposed staffing pattern, client/staff ratio and proposed caseload capacity appropriate for the viability of the

services. (Refer to the personnel requirements in the Service Specifications, as applicable.)

• Staff Qualifications

The applicant shall provide the minimum qualifications (including experience) for staff assigned to the program. (Refer to the qualifications in the Service Specifications, as applicable)

Project Organization

• Supervision and Training

The applicant shall describe its ability to supervise, train and provide administrative direction relative to the delivery of the proposed services.

• Organization Chart

The applicant shall reflect the position of each staff and line of responsibility/supervision. (Include position title, name and full time equivalency) Both the "Organization-wide" and "Program" organization charts shall be attached to the Proposal Application.

L. Service Delivery

Applicant shall include a detailed discussion of the applicant's approach to applicable service activities and management requirements from Section 2, Item III. - Scope of Work, including (if indicated) a work plan of all service activities and tasks to be completed, related work assignments/responsibilities and timelines/schedules.

The applicant shall provide detailed discussion of all service activities and management requirements included in the Service Specification Section. The applicant shall describe its approach to carry out all major services activities and tasks described in this section. The applicant must provide discussion on how it plans to use personnel/staff/volunteers described to accomplish the work scope; including the number of persons and attach the job descriptions for the personnel. The applicant must include the total number of service units it can provide, area or district of the county where the applicant can provide this service, and the estimated unit cost for the service.

M. Financial

Pricing Structure

Applicant shall submit a cost proposal utilizing the pricing structure designated by the state/county purchasing agency. The cost proposal shall be attached to the Proposal Application.

All budget forms, instructions and samples are located on the SPO website (see Section 1, paragraph II Websites referred to in this RFP). The following budget form(s) shall be submitted with the Proposal Application:

SPO-H-205 (See special instructions in section 5) SPO-H206 through SPO-206-H as applicable

Other Financial Related Materials

• Accounting System

In order to determine the adequacy of the applicant's accounting system as described under the administrative rules, the following documents are requested as part of the Proposal Application (may be attached):

N. Other

Litigation

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgment. If applicable, please explain.

RFP # HCOA KCCM 0709 Kupuna Care Case Management Services	
Section 4	
Proposal Evaluation	
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Section 4 **Proposal Evaluation**

I. Introduction

The evaluation of proposals received in response to the RFP will be conducted comprehensively, fairly and impartially. Structural, quantitative scoring techniques will be utilized to maximize the objectivity of the evaluation.

II. Evaluation Process

The procurement officer or an evaluation committee of designated reviewers selected by the head of the state purchasing agency or procurement officer shall review and evaluate proposals. When an evaluation committee is utilized, the committee will be comprised of individuals with experience in, knowledge of, and program responsibility for program service and financing.

The evaluation will be conducted in three phases as follows:

- Phase 1 Evaluation of Proposal Requirements
- Phase 2 Evaluation of Proposal Application
- Phase 3 Recommendation for Award

Evaluation Categories and Thresholds

Evaluation Categories Administrative Requirements Proposal Application Program Overview O points Experience and Capability Project Organization and Staffing Service Delivery Financial Possible Points 100 Points

TOTAL POSSIBLE POINTS

100 Points

- O. Evaluation Criteria
- Phase 1 Evaluation of Proposal Requirements
 - Administrative Requirements Application Checklist

• Proposal Application Requirements

- Proposal Application Identification Form (Form SPO-H-200)
- Table of Contents
- Program Overview
- Experience and Capability
- Project Organization and Staffing
- Service Delivery
- Financial (All required forms and documents)
- Program Specific Requirements (as applicable)

• Phase 2 - Evaluation of Proposal Application (100 Points)

Program Overview: No points are assigned to Program Overview. The intent is to give the applicant an opportunity to orient evaluators as to the service(s) being offered.

1. Experience and Capability (30 Points)

The County will evaluate the applicant's experience and capability relevant to the proposal contract, which shall include:

A.	Necessary Skills	3
	 Demonstrated skills, abilities, and knowledge relating to the delivery of the proposed services. 	2
	 Identify specific staff that possesses these 	
	skills, abilities and knowledge.	1
В.	Program/Staff Experience	12
	 Provide current and past experience in administering programs and contracts for older adults. 	6
	 Identify and provide employment histories and significant accomplishments for each staff member who will be involved in the management and program functions required 	
	to provide the service.	6
C.	Quality Assurance and Evaluation	4
	• Sufficiency of quality assurance and evaluation plans for the proposed services,	
	including methodology.	2
	 Written evaluation plan to effectively measure, 	2

monitor, and evaluate program performance and timely detection and resolution of identified problems.	
D. Coordination of Services	9
Demonstrated capability to coordinate services with other agencies and resources in the community. Provides examples how	
applicant network and collaborate with other providers in the community.	9
E. Facilities	2
 Adequacy of facilities relative to the proposed services. 	2
Project Organization and Staffing (15 Points)	
The State will evaluate the applicant's overall staffing approaservice that shall include:	ch to the
A. Staffing	10
 <u>Proposed Staffing:</u> That the proposed staffing pattern, client/staff ratio, and proposed caseload capacity is reasonable to insure viability of the 	
services.	5
• <u>Staff Qualifications</u> : Minimum qualifications (including experience) for staff assigned to the	
program.	5
B. Project Organization	5
Supervision and Training: Demonstrated ability to supervise train and provide administrative	
to supervise, train and provide administrative direction to staff relative to the delivery of the	
proposed services.	3
 Organization Chart: Approach and rationale for the structure, functions, and staffing of the 	
proposed organization for the overall service activity and tasks.	

2.

3. Service Delivery (45 Points)

Evaluation criteria for this section will assess the applicant's approach to the service activities and management requirements outlined in the Proposal Application.

• Demonstrates through credible research data, practical experience and evidence-based knowledge that the proposed service shall serve a significant number of the target population and such service shall fill a service gap or critical need in the community.	10
• Demonstrates a logical approach (including timelines) and step-by-step process that explains in detail the planning and delivery of tasks and activities to the target population. Describes in detail approaches of providing services to ethnic/linguistic minorities and the disability population. Describes in sufficient detail applicant's proposed method(s) of effectively targeting older individuals with greatest economic and social needs (poor, low income minorities, rural residence, frail or atrisk for institutionalization, limited English proficient).	15
 Demonstrates that the applicant proposes effective and feasible outputs/outcomes as well as the number of unduplicated consumers to be served and can be achieved with the proposed cost structure, staff and resources. 	10
 Discusses in sufficient detail how outputs/outcomes will be tracked and documented and how applicant plans to use technology to streamline data and reporting requirements. Describes applicant's ability to provide complete, accurate and timely program and financial reports. 	10

5. Financial (10 Points)

The budget fully supports the scope Applicants proposal budget is reasonable, given program resources and operational capacity.

• Adequacy of accounting system.

• Phase 3 - Recommendation for Award

Each notice of award shall contain a statement of findings and decision for the award or non-award of the contract to each applicant.

RFP # <u>HCOA KCCM 0709</u> <u>Kupuna Care Case Management Services</u>

Section 5

Attachments

- A. Proposal Application Checklist
- B. Sample Table of Contents

Proposal Application Checklist

Applicant:	 RFP No.:	

The applicant's proposal must contain the following components in the <u>order</u> shown below. This checklist must be signed, dated and returned to the purchasing agency as part of the Proposal Application. SPOH forms ore on the SPO website. See Section 1, paragraph II Website Reference.*

Required by Completed **Format/Instructions Purchasing** by Item Reference in RFP **Applicant Provided** Agency General: Proposal Application Identification Section 1, RFP SPO Website* X Form (SPO-H-200) Proposal Application Checklist Section 1, RFP Attachment A X Table of Contents Section 5, RFP X Section 5, RFP SPO Website* Proposal Application Section 3. RFP X (SPO-H-200A) Tax Clearance Certificate Section 1, RFP Dept. of Taxation (Form A-6) Website (Link on SPO website)* Cost Proposal (Budget) SPO-H-205 Section 3, RFP SPO Website* SPO-H-205A Section 3, RFP SPO Website* Special Instructions are in Section 5 SPO-H-205B Section 3. RFP. SPO Website* Special Instructions are in Section 5 SPO-H-206A Section 3, RFP SPO Website* SPO-H-206B Section 3, RFP SPO Website* SPO-H-206C Section 3, RFP SPO Website* SPO-H-206D Section 3, RFP SPO Website* SPO-H-206E Section 3, RFP SPO Website* SPO-H-206F Section 3, RFP SPO Website* SPO-H-206G Section 3, RFP SPO Website* SPO-H-206H Section 3, RFP SPO Website* SPO-H-206I Section 3, RFP SPO Website* SPO-H-206J Section 3, RFP SPO Website* **Certifications:** Federal Certifications Section 5, RFP Debarment & Suspension Section 5. RFP Drug Free Workplace Section 5, RFP Lobbying Section 5, RFP Program Fraud Civil Remedies Act Section 5, RFP Environmental Tobacco Smoke **Program Specific Requirements:**

	Section 5, RFP	
Author	ized Signature	 Date
	-	

SPO-H (Rev. 9/08)

1

Organization:	
RFP 1	No:

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